

Applied Agriculture Technology

Agribusiness Management

Associate Degree • Delaware Technical & Community College • www.dtcc.edu

Agribusiness Management prepares students for positions related to the agriculture industry by developing their knowledge of agriculture, business and economics. This technology will enable graduates to obtain positions with large corporations, small businesses or government agencies. Those who desire to be self-employed may choose to own or operate an agribusiness. Academics combined with real world experience will prepare students for a variety of employment opportunities.

What You'll Learn...

- Strategies and objectives of agribusiness organizations
- Business skills in marketing and sales in today's agribusiness
- Management organization and communication skills
- Knowledge and operation of agribusiness
- Accounting for many types and sizes of agribusiness
- How the agribusiness economy works

What You'll Earn...

- Employment options in government, private agribusiness and non-profit
- Competitive salary opportunities
- Opportunities for career advancement
- Entry level agribusiness salaries range from \$25,000-\$50,000
- Transfer opportunities to a four year institution

What You Can Do...

- Agricultural business owner
- Real estate and appraisal
- County agricultural official
- Agricultural/marketing service
- Production agriculture salesperson
- Production manager
- Government/private foundation

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AGRIBUSINESS MANAGEMENT

Agriculture plays an extensive and essential part in today's economy. Individuals seeking a career in agriculture and its related occupations will discover the need for a formal education is now greater than ever. The investment in a modern agricultural enterprise is too costly to permit poor planning and preparation. Sound principles of production, management, and marketing are vital to the successful undertaking of an agricultural business.

A broad spectrum of agriculture-related careers extend beyond the farm. Employers look to community and technical colleges for qualified employees; entrepreneurs view the associate degree as a means to prepare themselves for ownership of an agribusiness.

PROGRAM FACTS

- A variety of career opportunities and well-paying positions; employers seek our graduates
- Excellent education with experienced agriculture faculty
- Opportunity to complete this degree in a distance education format
- Connected degree program University of Delaware

PROGRAM EFFECTIVENESS

The program is committed to providing instruction that leads to successful entry into the profession. Program effectiveness is continuously measured through established outcomes assessment methods. Modalities include licensure pass rates, graduate and employer satisfaction indices, and other measurement instruments that include National Academic Achievement Tests (NCAT). Results from these measurements are used for continuous program improvement.

DELAWARE TECH

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REQUIRED TECHNICAL COURSES

AGS 102	Agricultural Science
AGS 104	Introduction to Agribusiness Management
AGS 209	Farm Records and Accounts
AGS 212	Introduction to Agribusiness Marketing
AGS 223	Applied Ecology
AGS 225	Agriculture Seminar

REQUIRED SUPPORT COURSES

ACC 101	Accounting I
ACC 112	Accounting II
ACC 213	Managerial Accounting <i>or</i>
ACC 221	Cost Accounting
BUS 101	Introduction to Business
CIS 107	Introduction to Computer Applications
ECO 111	Macroeconomics
ECO 122	Microeconomics
ENG 121	Composition
ENG 122	Technical Writing & Communication
MAT 150	Business Math
MAT 153	College Math & Statistics
MGT 212	Principles of Management
PSY 100	Human Relations
RDG 120	Critical Reading & Thinking
SPA 136	Spanish Communications I

1 elective - *Choose one of the following:*

PSY 121	General Psychology
POL 111	Political Science
SOL 111	Sociology I

HOW TO BEGIN –

1. Obtain, complete, and submit an Application for Admission with a \$10 non-refundable fee to the Admissions Office. Make check payable to Delaware Technical & Community College. Applications are available via the Web (www.dtcc.edu/admissions), by phone or mail, or from a high school counselor.
2. Develop a financial plan to identify resources, such as financial aid, SEED, and other scholarships, to help pay for college.
3. Request that your official high school, GED, and/or college transcript be sent immediately to the Admissions Office.
4. Participate in the college testing and placement program, if required. Official scores from SAT/ACT tests or previous college credit may satisfy this requirement.
5. Meet for advisement to begin an educational plan and select courses for registration.