

## Tell Me More Series – Terry Campus

11/28/06

Gilbert A. Ridgely, Jr. MBA- New York Life Insurance Company

Great people attract great people. Being a successful entrepreneur starts with you! If you have a good idea, trust in yourself, a basic knowledge of business, adaptive, persuasive, and can inspire others, then go for being an entrepreneur. Come out and hear what it takes to be a successful entrepreneur!

01/30/07

Thomas M. Deladvitch, LUTCF- State Farm Insurance

Do you want to be financially rewarded based on what you do, day in and day out? Interested in working in a job you really enjoy? How do you feel about spending more time at home with the people you love? Starting a business; an American dream. Up for a challenge? Do you have what it takes? What is a business plan and why do I need it? S.W.O.C, Circles of Influence, marketing, target audiences, dollars and cents.

03/26/07

C. Michael Luck, CFP- Ferris, Baker and Watson

Financial Planning Mistakes to Avoid in Starting your Small Business.

We'll discuss some of the financial challenges faced by individuals interested in starting their own business. Join C. Michael Luck, CFP for an interactive workshop to help you successfully plan and avoid common pitfalls when starting your small business.

04/17/07

Ken Gobble- W.L.Gore and Associates, Inc

You just bought your business computer and ready to start your business.... But are you really ready for business. Come learn the fundamentals of technology tools available for start up entrepreneurs. Join us for a discussion on Laptops, point of sale, PDS and storage that could help you start, increase and maintain a successful business.