Craig Technologies, Inc.

• Manufacturer of Precision Ground Plastic Balls
• Moved to Delaware in December 1998 – 11 employees
• Purchased a 25,000 sq. ft. building in Seaford
• Financing through SBA 504 Program
• 2006- received $560,000 from Strategic Fund for new equipment to expand capacity
• Current employees: 48. Running 4 shifts, 7 days a week
• 2010 leases additional 7500 sq. ft. of warehousing space
• Next expansion planned for 2012: additional equipment and space to expand capacity

• Main industries include: Appliances, Automotive, Oil Field, Aerospace, Food Processing, Agriculture, Pharmaceutical
Large Diameter Balls for Nuclear Power Plant
Ball Check Valve

Craig has capabilities to make up to 14” in diameter.
24” Feed table

3/16” Dia. Acetal Balls – Balls for Non-aerosol spray pumps, plunger and trigger types. Also used as bearings in light duty drawer slides.
Polishing - Porcelain spheres used to polish surface of plastic balls.

Balls are used for irrigation ball check valves.
Craig Ball Sales, Inc.

- Started as a Distributor of high precision metal and ceramic balls in 2006.
- Employment: 3 employees
- All balls manufactured in China in partnership with RGP International, Milan Italy.
- Exclusive stocking distributor for USA market for RGP Int’l.
- 2010 leases 7500 sq. feet warehousing space
- Metal ball inventory valued over $1 million

- Main industries served: Windmill bearings, Oil field pumps and bearings, Shaker balls inside spray paint cans, Industrial valves
10mm-chrome-steel-ball-bearing-g20-class
Stainless Steel Balls
Flow Smart, Inc.

- Acquired 2007 and moved into Craig Technologies DE facility in 2008
- Manufacturer of high purity gaskets and silicone hoses
- Employees: 13
- 2010- Acquired re-inforced silicone hose line from W.L. Gore
- Purchased new silicone injection molding equipment
- Received financing of $800,000 from USDA, 2010
- Future expansion for 2012 includes new facility minimum 30,000 sq. ft. with a class 10,000 clean room
- Purchase of high purity silicone extrusion line and molding presses for silicone and rubber

- Industries Served: Bio-tech, Pharmaceutical, Food Processing
Gasket & Hose Products
Manual lay up silicone reinforced hose line
Winding glass reinforced fabric with silicone to hose
Linus Tooling
Seaford Industrial Park, Seaford DE
Linus Tooling, Inc.

- Acquired in 2009
- Manufacturer of injection molding tooling, jigs and fixtures
- Moved to newly remodeled facility in 2010
- Received $500,000 from Strategic Fund for building renovations
- 2010 purchase of 8 axis CNC lathe for production of Oil field components
- Employees: 11

- Industries Served: Medical, Oil Field, Electronics, Military.
- Main provider for new tooling for Craig Technologies and Flow Smart
Integrex Machining Center
8 Axis CNC Lathe
Our Companies provide employment in modern facilities for:

• General machine operators, warehouse, sales and administration
• Machinist, Tool and Die Makers
• Engineers: Design, Material & Mechanical
• Quality: Inspectors, clean room personnel
• Molding: Technicians, set-up, material handling
• Hose Mfg’r personnel, both manual layup and extrusion
• Grinding: Technicians, grinding operators and set-up

• We also offer internships to High School and College level students
Keys to Success in Sussex County

Positive Points:
• Location: keep facilities and labor cost competitive. Sussex County is excellent.
• Manufacturing – Automate as much as possible
• Utilize all Economic development funds, grants training at your disposal
• Diversify – Sell to multiple industries if possible
• Synergy – Build on existing customer base, sell multiple products, invest into new product development, R&D
• Sell globally if possible
• Utilize all methods of communication to help sell

Negative Points:
• Difficult to find skilled labor. The School systems graduate poorly educated students
• Lack of good Vocational training in manufacturing fields