Sussex Successes
11/2010 to 10/2011

Julie Wheatley, Director
Sussex County, Delaware
Economic Development
(302) 855-7793
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October 26, 2011
Federal $

- Runway Extension FAA Funding Additional 500 LF = $700,000+
- $28M Department of Agriculture Funding for Delaware Electric Cooperative to install 587 miles of new power distribution lines
- $57.1M County issued ARRA funds to NRG for IR Powerplant clean up

DEDODO $

- Pinnacle Foods Millsboro: $90,000
- Mountaire RRC Millsboro: $787,000
- Perdue Agribusiness: $1.74M
- Helped NRG secure a Bond Issuance $190M
Valued Manufacturing Base
Job Creation

- M&T Millsboro: +50
- Pyramid Transport Seaford: +12
- Sea Watch Milford: +80
- ActivAir, Inc. Seaford: +100
- Mountaire RRC Millsboro: +31
- Perdue Agribusiness Seaford: +150
- Harim/Allen’s Harbeson: +150
- NRG Energy, Millsboro: 450 Construction
SECURITY AND PLANT SERVICES MANAGER

Security and Plant Services Manager will be responsible for the overall security and plant services operations. This position will report to the Plant Manager and work closely with the Maintenance Manager to ensure efficient and safe plant operations. The Security and Plant Services Manager will be responsible for all aspects of security and plant services, including but not limited to:

- Coordination of security personnel
- Management of plant services infrastructure
- Ensuring the safety and security of plant operations
- Compliance with company policies and procedures
- Coordination with local and regional law enforcement agencies

The ideal candidate will have a minimum of 5 years of experience in the field of security and plant services management. They must have a working knowledge of security systems and equipment, as well as the ability to troubleshoot and repair these systems. The candidate must also have a strong understanding of plant services operations, including maintenance and repair of equipment.

RENEWABLE RESOURCES FACILITY PRODUCTION SUPERVISOR

The Renewables Resources Facility Production Supervisor is responsible for overseeing the daily operations of the facility's production process. This position will report to the Production Manager and will work closely with the Operations Manager to ensure the smooth operation of the facility. The Supervisor will be responsible for:

- Supervising production personnel
- Coordinating production schedules
- Ensuring compliance with safety and environmental regulations
- Managing the facility's production processes

The ideal candidate will have a minimum of 5 years of experience in production management. They must have a strong understanding of renewable resources production processes and the ability to manage a team of production personnel.

PROCESSING PLANT PRODUCTION SUPERVISORS

Processing Plant Production Supervisors are responsible for overseeing the daily operations of the facility's processing plant. This position will report to the Production Manager and will work closely with the Operations Manager to ensure the smooth operation of the facility. The Supervisor will be responsible for:

- Supervising processing personnel
- Coordinating processing schedules
- Ensuring compliance with safety and environmental regulations
- Managing the facility's processing processes

The ideal candidate will have a minimum of 5 years of experience in production management. They must have a strong understanding of processing plant production processes and the ability to manage a team of processing personnel.

FEED MILL DRIVERS

The Feed Mill Drivers are responsible for the safe and efficient operation of the feed mill. This position will report to the Operations Manager and will work closely with the Maintenance Manager to ensure the smooth operation of the mill. The Driver will be responsible for:

- Operating the feed mill
- Maintaining the feed mill equipment
- Ensuring compliance with safety and environmental regulations
- Monitoring the feed mill processes

The ideal candidate will have a minimum of 5 years of experience in feed mill operations. They must have a strong understanding of feed mill processes and the ability to operate the mill safely and efficiently.

INDUSTRIAL ELECTRICIAN

The Industrial Electrician is responsible for the maintenance and repair of electrical systems within the facility. This position will report to the Maintenance Manager and will work closely with the Operations Manager to ensure the smooth operation of the facility. The Electrician will be responsible for:

- Performing electrical maintenance and repair
- Installing electrical systems
- Ensuring compliance with electrical codes and regulations
- Monitoring electrical processes

The ideal candidate will have a minimum of 5 years of experience in electrical maintenance and repair. They must have a strong understanding of electrical systems and the ability to work safely and efficiently.

PRINCIPAL SAFETY SUPERVISOR - REPAIR AND TESTING

The Principal Safety Supervisor is responsible for the maintenance and repair of all facility equipment and systems. This position will report to the Operations Manager and will work closely with the Maintenance Manager to ensure the smooth operation of the facility. The Supervisor will be responsible for:

- Maintaining all facility equipment and systems
- Performing repair and testing of all equipment
- Ensuring compliance with safety and environmental regulations
- Monitoring facility processes

The ideal candidate will have a minimum of 5 years of experience in equipment maintenance and repair. They must have a strong understanding of facility equipment and the ability to work safely and efficiently.

THE SCALED DISPATCHER/WEIGHMASTER

The Scaled Dispatcher/Weighmaster is responsible for the accurate weighing and dispatching of all facility products. This position will report to the Operations Manager and will work closely with the Maintenance Manager to ensure the smooth operation of the facility. The Dispatcher/Weighmaster will be responsible for:

- Weighing all facility products
- Dispatching all facility products
- Ensuring compliance with safety and environmental regulations
- Monitoring facility processes

The ideal candidate will have a minimum of 5 years of experience in weighing and dispatching. They must have a strong understanding of facility processes and the ability to work safely and efficiently.

Mountain offers competitive salary and full benefits program including matching 401k.

To apply, visit our website or contact us for more information.

Mountain Farms of Delaware
Human Resources Department
2000 John J. Williams Highway
Wilmington, DE 19808
Email: jobs@mountainfarm.com
www.mountainfarm.com
Vlasic Plant
is hosting a Job Fair at the
Atlantic Inn, 28534 DuPont Blvd., Millsboro, DE 19966
on Saturday, June 18 from 10 am-2 pm
On-site interviews will be conducted.

Current Openings:
Hand Packers, Stackers, Sorters/Toppers, and
Forklift Operators (prev. certification req.)

Those not able to attend should apply at the
Department of Labor, Georgetown, DE office
Monday-Friday 12 pm-4 pm
20093 Office Circle, Unit 207
Georgetown, DE

EO/AA Employer

INVISTA
Manufacturing Facility
Seaford, DE

IN VISTA is accepting applications for Industrial Electricians. We are seeking dependable individuals with solid people solving, economic thermal, and communication skills who are able to work safely in an industrial setting.

Day Shift - 8:00 a.m. to 4:30 p.m. Monday through Friday
Irregular Shift - 10:00 p.m. to 6:00 a.m. Monday through Friday

Requirements: NS Diploma or GED. At least 18 years old, three or more years experience as Industrial Electrician, experience reading schematic drawings, knowledge of NFPA and OSHA requirements regarding electrical safety, and ability to wear required PPE.

Successful hire testing required.

In order to be considered for employment, please visit our online at http://kanos.invista.com and submit your resume. There are 2 postings, one for each work schedule. A valid email account is required to apply. It is important to check email frequently, as all communication regarding your application will be via email.
GOOD JOBS; GREAT BENEFITS WITH A GROWING COMPANY

PERDUE FARMS

GEOGRAPHIC AREAS AVAILABLE:

Georgetown
- Maintenance
- Maintenance Mechanic
- Electronic Technician
- Maintenance Supervisor

Midford
- Maintenance
- Maintenance Mechanic
- Electronic Technician
- Maintenance Supervisor

Please apply online:
www.perdue.com

YALLen's

UNDER NEW OWNERSHIP, AND STILL GOMIN STRONG
ALEN'S HAS THE FOLLOWING OPENINGS:

ASSISTANT MAINTENANCE SUPERVISOR WANTED!

11041 Cordova Rd., Cordova, MD 21621. 8 a.m. - 5:30 p.m. S/W. Qualified applicants will have experience supervising plant maintenance personnel, and have knowledge of poultry processing equipment maintenance, including altering bearings, gears, belts, and motors, ability to install, tear down, and rework various processing equipment, and ability to handle welding, painting, and other useful tools.

NEEDED - REFRIGERATION TECHNICIAN!

11041 Cordova Rd., Cordova, MD 21621. Including S/W. Qualified applicants will have 3 to 5 years experience in refrigeration equipment, and a 3rd Class boiler license, or the ability to obtain one within 1 year.

WANTED - MAINTENANCE MECHANIC!

18752 Harbyard Rd., Harbury, DE 19953. 2nd & 3rd Shifts. Qualified applicants must have advanced maintenance skill, be able to change bearings, belts, chains, the air, motors, and be able to install other types of equipment. Must be able to handle welding, painting, and maintenance, and be well-versed in electronics. Must work the scheduled hours, including omissions and overtime when necessary. Must provide own tools.

MAINTENANCE SUPERVISOR!

18752 Harbyard Rd., Harbury, DE 19953. Qualified applicants must have knowledge of electrical, electronic, and mechanical systems, preferably from a poultry and/or other refrigeration knowledge and skills, and at least 5 years maintenance supervisory experience in a poultry production facility.

APPLY IN PERSON AT THE FACILITY OF YOUR CHOICE:

Harbury - Monday, Tuesday, Thursday, Friday: 8 a.m. - 4 p.m.
Cordova - Tuesday through Friday: 8 a.m. - 4 p.m.

Additional requirements and directions to apply. More details are at www.perdue.com

www.perdue.com
Manufacturers NEED Degreed Engineers across Sussex County.
CareerBuilder: October 19, 2011
Lists 17 new job openings in the past 7 days for “nurse” within 25 miles of Georgetown.
Financial
$20M Investment 50 New Jobs Millsboro
Tanger clears way for TD Bank, parking deck

Project to be completed in four months

By Ryan Manity

Tanger Outlets is preparing for the addition of a new tenant at its Midway outlet — TD Bank, as well as a new parking deck and improvements to the traffic flow leading shoppers in and out of the complex.

Amy Norgate, general manager of Tanger Outlets, said the first part of the project is preparing site work for the new bank, which is to be built on what has been the parking lot. The retention pond will be relocated to be in front of the new parking deck.

The Midway branch would be the first Sussex County branch for TD Bank, which has stores in Rehoboth, Wilmington, Dover, Rockaway, New Castle and Newark. TD Bank has branches up and down the East Coast from Maine to Florida. Its main offices are in Portland, Maine, and Cherry Hill, N.J.

Jimmy Hernandez, spokesperson for TD Bank, said the Midway store will have a drive-thru window and will be energy-efficient. He said TD Bank was hoping for LEED Silver certification.

Norgate said the design of the project will allow the Midway outlet to have more parking but also mitigate any problems with traffic and congestion.

She said the first part of the project, including setting up the utilities for the bank, will take about three months. Norgate said she did not have an exact date for when the bank will open. In total, the project will take about 12 months.

The project also calls for reconfiguring the entrance in order to make it more functional, Norgate said.

Motorists will head straight into the complex, instead of encountering the fork in the road that existed before construction began. Traffic flow will remain the same, but it is more direct during construction, Norgate said.

She said the new traffic design will be more efficient and provide better traffic flow.

Norgate said the new parking deck would be for Tanger Midway customers, not just bank customers. She said while it seems logical to do a big construction project like this during one of the busiest times for the outlet, Tanger needed to move forward.

Shoppers have been perplexed by what's going on but, for the most part, it has been business as usual, she said.

The project is being developed by Tanger and GS1 Builders of South Carolina with subcontracting work by A.P. Crow and Sons of Georgetown.
Healthcare
Manufacturing
Sea Watch International adds 2nd Shift, Hiring 80
Panelist Don Hollenbeck’s Linus Tooling, Inc.
First State Manufacturing (FSM) moves into new 30,000 SF Facility in Milford

Panelist Sher Valenzuela’s First State Manufacturing, Inc.
PAT’s Aircraft gets FAA Diamond Award
Dogfish wins SBA’s Top 100 Award
Bamdad Bahar & Richard Williams, Founders of Xergy, Inc. receive GE's Ecomagination Award on 6/24/11
Bamdad Bahar, CEO commented: “Over the past six months we established a new business to produce our unique line of products for the communities we serve. The plant in Seaford had been a vendor to us that would have shut down.”
16 Mile Brewing Co. begins major overhaul

New 12-ounce bottles debut; new facility in the works

By Nick Roth

Community's 16 Mile Brewery is about to get a lot bigger.

16 Mile Brewing Company, which took over the 1930s-era brewery building at 127 Willard St. last year, announced earlier this month that it’s expanding into the adjoined 40-year-old aerospace manufacturing building that it recently purchased.

The brewery is expected to begin operations in the new facility by the end of the year, said Bill Noonan, 16 Mile’s co-owner and marketing director.

“We think it’s a great opportunity to take this building that’s been here for 40 years and bring it back to life,” Noonan said.

The brewery will now have the capacity to brew up to 2,000 barrels of beer per year, Noonan said.

“We’re excited to have the capability to brew more to meet the demand from our customers,” he said.

The expansion comes as 16 Mile is preparing to release its first canned beer.

“We’re working on getting our cans on the market by the end of the year,” Noonan said.

The brewery’s new 4,300-square-foot facility will feature a taproom, a production area, and a kitchen for on-site food service.

Georgetown
Harbeson could gain 150 jobs under Harim

Global market saves jobs on Delmarva

By Rachel Smith/Maturity
rsmithe@capetimes.com

Harim USA, the American branch of a South Korea-based poultry producer, expects to expand operations in Harbeson, adding an estimated 150 workers to produce specialty chicken products for the Asian-American market.

The $12.7 million Harim deal closed last week, according to United States Bankruptcy Court District of Delaware documents.

On Sept. 12, unsecured lenders filed a suit in Delaware bankruptcy court in an effort to make sure the judge allows them to recoup some money owed by Allen Family Foods. The suit states the unsecured lenders want to recover something from the sale and plan to block major lenders, including MidAtlantic Farm Credit, from taking all the proceeds from the sale.

According to court documents, debts total more than $80 million. Attorneys are working out a fee schedule for the sale, which will pay the high-priority creditors first, with remaining money trickling down to those creditors who are owed less.

Harim purchased a 45 percent stake in Allen Family Foods, which declared bankruptcy in June. Hong Kuk Kim, chairman of Harim and the South Korean company plans to spend money on Delmarva to expand operations after taking over the 95-year-old company.

Harim also plans to add another 150 workers at the Cordova, Md., processing plant. Both Harbeson and Cordova will be working on new chicken products, which is why the additional jobs are planned, according to reports from Harim.

Bill Senterfield of the Delmarva Poultry Industry said Harim wants to target the Asian community living in the United States with products using Asian-style sauces.

Harim focuses on producing fine chicken products and is mostly associated with cooking chicken and producing chicken products in South Korea.

Senterfield would not reveal the name of the new CEO but said it makes sense to employ a person with local knowledge of the poultry industry.

"It will be helpful to the company, and it will be helpful to the industry locally," Senterfield said. "We look forward to welcoming Harim to the industry and making them a part of the local chicken community."

President and CEO of Allen Family Foods Bob Turley did not return phone calls at press time.

Harim plans to continue using the Allen name and employ growers already associated with the company, which may be one of the reasons the firm decided to employ someone who already works with Allen Family Foods.

In addition to the Harbeson and Cordova processing plants, Harim will also take over a former operation in North Carolina, hatcheries in Choptank and Seaford, a feed mill in Seaford and a processing plant in Lexington, Md.

Global market saves jobs

Agriculture Secretary Ed Kee said more and more international companies are coming to the United States as the world becomes one large global market.

In this case, Kee said, Delaware is lucky the world is getting smaller because Harim's purchase will save jobs and keep a business on Delmarva.

If Allen had been allowed to close its doors, many would have lost jobs, not to mention the loss of a major chicken producer, Kee said. Because international companies such as Harim are interested in moving to Delaware, the economy will benefit, he said.

Continued on page 31
Hospitality
Café Sole’

Rehoboth Beach Chamber Submission
Nicola’s

Rehoboth Beach Chamber Submission
Bricker’s French Fries
Rehoboth Beach Chamber Submission
Red Barn Country Store

Georgetown Chamber Submission
The Perfume Shop

Rehoboth Beach Chamber Submission
Furniture & More

Rehoboth Beach Chamber Submission
Del Sol

Rehoboth Beach Chamber Submission
Pyramid Transport Corporate relocation to Bridgeville
Bringing 49 Full Time 35 Part Time Jobs
Cordrey Center Millsboro

Rehoboth Beach Chamber Submission
Infrastructure
Building Permits

Value of Sussex County Commercial/Industrial Permits

* 2011 Data Extrapolated
Building Permits

Total Number of Sussex County Permits Issued

* 2011 Data Extrapolated
Emergency Operations Center Solar Array
Ground Breaking April 2011 – Functional September 2011
Sussex County Airport receives grant to extend runway

Along with:
13 Additional Tie Downs, parking lot and entrance improvements completed in 2011
Seaford Senior Center Ground Breaking

Seaford Chamber Submission
Georgetown and Seaford Libraries
Open Job Centers  October 2011
The "Extreme Makeover: Home Edition" crew finishes up the final preparations for the Juust Soup Ministry Ranch, which includes a red country-style house.

SOUP’S ON!

August 22 thru 30, 2011
Thru Earthquake & Hurricane Irene
Boys & Girls Club

Rehoboth Beach Chamber Submission
Baker Petroleum receives first rail shipment on new siding 11/16/10
“This project represents a unique public-private partnership among NRG, the State, local government, business and financial institutions and union workers. Together we're providing hundreds of construction jobs, keeping Indian River open, providing affordable, in-state electric generation, and dramatically reducing the plant's emissions.”

Drew Murphy, NE Region President
November 30, 2010
Indian River Inlet Bridge slated to open December 2011.
K-12

- Laurel Middle School named Partnership Zone school
- Indian River School District creator of blueprint for Learning- Focused Strategies
- Millsboro Middle receives Academic Achievement Award
- Long Neck and Woodbridge elementary schools named National Blue Ribbon Schools.
- Seaford begins project based New Tech Academy
- Woodbridge High named one of the top schools in the nation according to Newsweek
New Tech Students Are

**MOTIVATED**
To experience that offer the opportunity to lead and do.

**ATTRACTION**
To traditional and non-traditional thinking and reflection.

**EAGER**
To work with others in class and the community.

**ENERGIZED**
By a diverse learning environment.

**DRIVEN**
To serve society.

**FASCINATED**
By the global community.

**WILLING**
To ask "why the microscope" by sharing the learning experience with people visiting the school.

**INTERESTED**
In taking ownership of learning.

**READY**
To meet the future head-on.

---

**Have You Ever Wondered If School Could Be Different?**

**It Can.**

Delaware New Tech Academy
Opening August 2011
At Seaford Senior High School

Accepting Applications Now

Dr. Michael Smith, Principal
MichaelSmith@k12.de.us

Mrs. Chandra Thomas, Director
Chandra.Thomas@k12.de.us

Delaware New Tech Academy
100 South Market Street, Ext., Seaford, DE 19973
302-627-4381

DelawareNewTech.org
Nelson Bunting a 2003 Sussex Central High graduate. He is attending Virginia Tech. Major: Mechanical Engineering "Whether you get an A, B or C, the classes you take in Academic Challenge will build a strong foundation for when you attend college."
DTCC Energy House
Carpenter’s Union Training Center
Events
You're Invited

Southern Delaware Tourism

Annual Tourism Award Luncheon
Tuesday, December 6, 2011, 11:30am – 2:00pm
The Clubhouse at Baywood Greens, Long Neck, Delaware

Sponsored by:

(comcast)

SPOTLIGHT

Be the First to See the Premiere of the New Southern Delaware Tourism Commercial

Speaker
Phil Bruno, U.S. Travel & Tourism Industry, "Survive and Thrive!"

$25.00 per person, includes lunch and beverages

Voluntary with check or cash accepted at the door
Credit cards not accepted.

Please call Southern Delaware Tourism at 302.856.1818 or email JennaB@VisitSouthernDelaware.com to RSVP by November 29, 2011.

Southern Delaware Tourism will be holding a book drive at this event to benefit the Food Bank of Delaware.

For more information, visit VisitSouthernDelaware.com or call 302.856.1818.
Open for Business

Economic Gardening
This presentation has been designed as a celebration of good things happening this past year in Sussex County as it relates to Economic Development.

It has been assembled in the effort to show a variety of positives. Please excuse errors or omissions.

Julie Wheatley